

JORDAN A. SMITH

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EDUCATION

Harvard University

Cambridge, MA

A.B. in Economics, Secondary in Computer Science. GPA 3.8/4.0

Expected May 2027

- Relevant coursework: Econometrics, Game Theory, Data Structures and Algorithms, Financial Markets
- Honors: John Harvard Scholar (top 5% of class), Dean's List (2024–2026)

Lincoln High School

Portland, OR

High School Diploma. Valedictorian, National Merit Scholar

June 2023

EXPERIENCE

Goldman Sachs

New York, NY

Summer Analyst, Investment Banking Division

June 2026 – August 2026

- Built discounted cash flow and comparable-company models for three live M&A transactions totaling \$2.4B in deal value
- Drafted 40+ pages of pitch materials presented to C-suite executives of a Fortune 500 industrials client
- Automated weekly market-update workflow in Excel and Python, reducing preparation time by 60%

Harvard Kennedy School, Center for International Development

Cambridge, MA

Research Assistant

September 2025 – May 2026

- Cleaned and analyzed a 1.2M-row household survey panel in Stata and R to estimate the effect of cash transfers on school enrollment
- Co-authored working paper with faculty; findings presented at the 2026 NEUDC conference

Brightline Analytics

Portland, OR

Data Analytics Intern

June 2025 – August 2025

- Designed SQL dashboards tracking customer churn for 12 retail clients, surfacing \$300K in at-risk annual revenue
- Presented findings to the executive team, leading to the launch of a targeted retention campaign

LEADERSHIP & ACTIVITIES

Harvard Undergraduate Consulting Group

Cambridge, MA

Case Team Leader

January 2025 – Present

- Lead a team of six analysts on a semester-long pro bono market-entry study for a Boston-area nonprofit
- Ran recruiting and training for 30 new members; wrote the club's first case-interview preparation guide

Harvard Varsity Lightweight Crew

Cambridge, MA

Varsity Rower

September 2023 – Present

- Train 20+ hours per week while maintaining a full course load; 2025 Eastern Sprints silver medalist

Phillips Brooks House Association

Cambridge, MA

Volunteer Tutor

September 2023 – May 2025

- Tutored middle-school students in mathematics twice weekly through the Mission Hill after-school program

SKILLS & INTERESTS

- **Technical:** Python (pandas, NumPy), R, Stata, SQL, Excel (advanced modeling), L^AT_EX
- **Languages:** Fluent in Spanish; conversational Mandarin
- **Interests:** Distance running, behavioral economics podcasts, sourdough baking, chess